

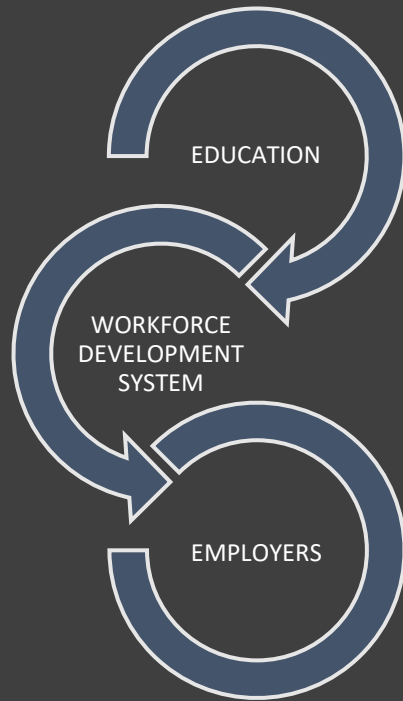


Career Zoom Health Care Series

Session – 2 Family Nurse Practitioner/Nurse
Practitioner & Medical Office Assistant

December 16, 2020

PARTNERSHIP



EDUCATION

Wappingers Central School District

Dutchess Community College

WORKFORCE DEVELOPMENT SYSTEM

Workforce Investment Board (local)

Workforce Development Institute (NYS)

EMPLOYERS

Local and regional employers

CAREER ZOOM HEALTH CARE PARTNERS 2020-2021

Dr. Amy Watkins

Director of Student Services, Business Education & Community Education
Wappingers Central School District

Mary Jane Bertram

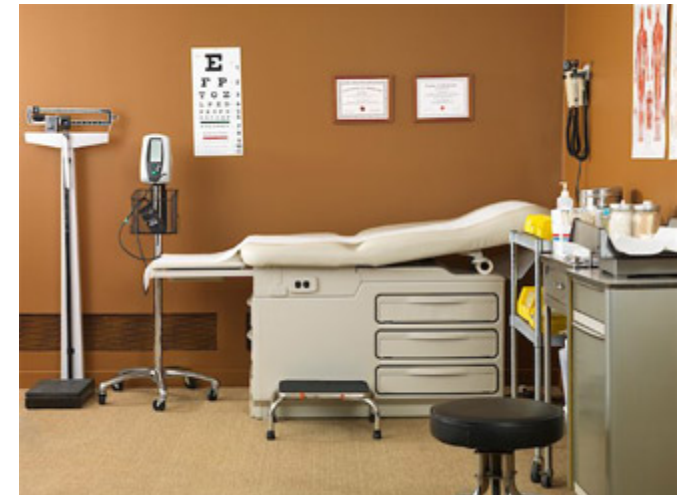
Regional Director - Hudson Valley
Workforce Development Institute (WDI)

Laraine Kautz

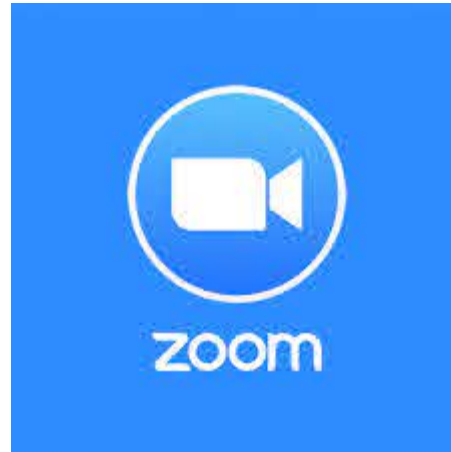
Workforce Development Liaison
Dutchess Community College

Dr. Louise McLoughlin

Executive Director
Dutchess County Workforce Investment Board

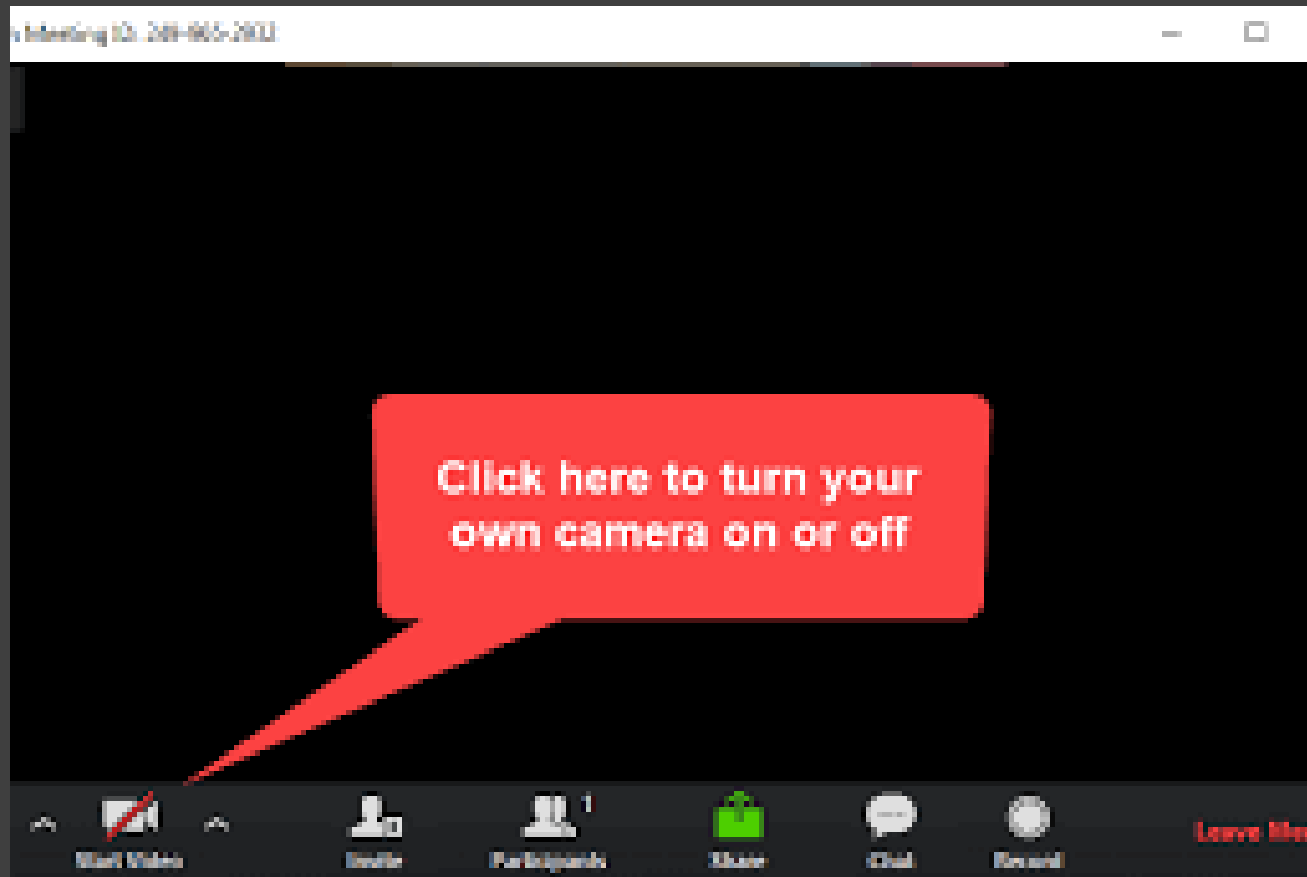


Q: What is a Career Zoom Health Care Series?



A: An opportunity to ask questions and learn more about the Health Care profession to see if it might be a good fit for you.

Housekeeping Items



- While the speaker is talking everyone will be on mute.
- Have your camera on and be visible to the speaker. This is your chance to connect with a professional face-to-face.
- Use the chat feature to ask questions.
- Respond to the poll questions when they appear.
- Email amy.watkins@wcsdny.org if you have any questions.

Axis Medical PLLC

Here for your health

Deepesh Patel MD

Magen Pfister NP

Specializing in Internal Medicine

15 Fulton Ave Lower Level
Poughkeepsie, NY 12551

Tel: 845-451-1111

Fax: 845-451-1112

AXISMEDICAL



TODAY'S SPEAKERS

Mike Brown

Certified Medical Assistant

Axis Medical PLLC

Magen Mullaney

***Family Nurse Practitioner,
Nurse Practitioner***

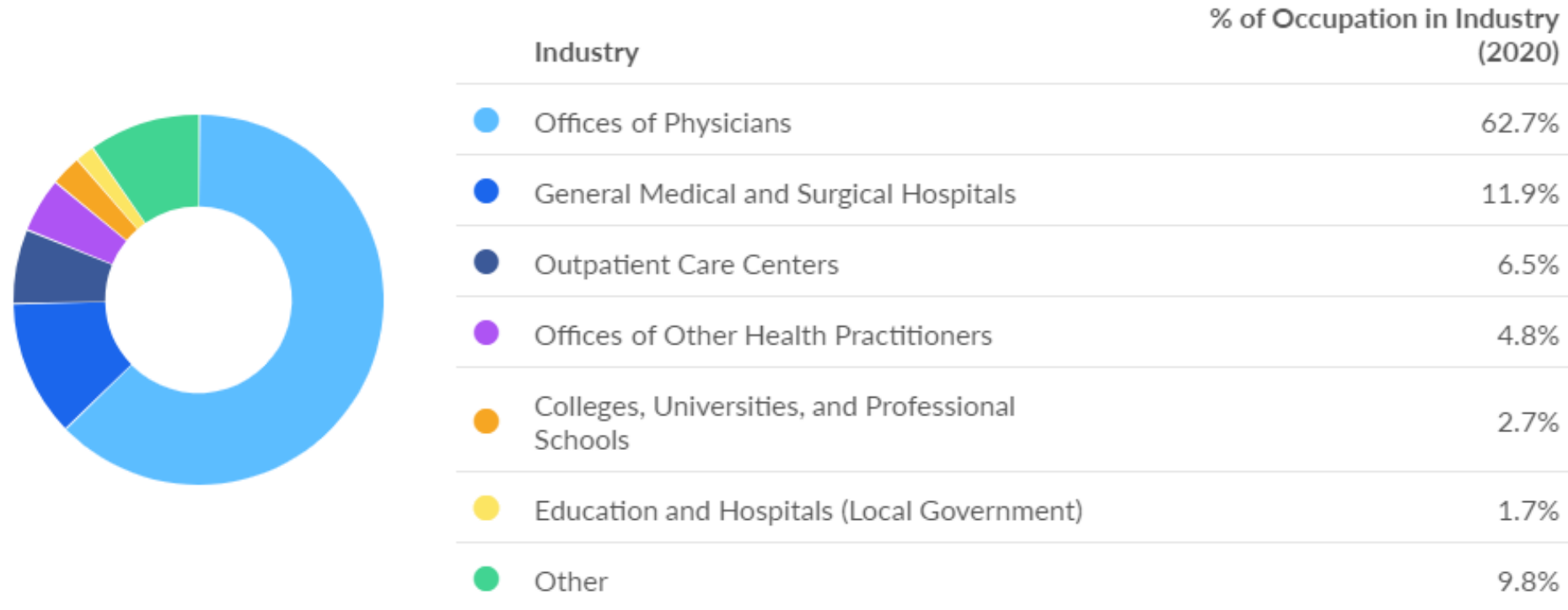
Axis Medical PLLC



Where are the Jobs?

Certified Medical Assistant

Most Jobs are Found in the Offices of Physicians Industry Sector



You can see from the research, that most jobs are found in the *Offices of Physicians as well as General Medical and Surgical Hospitals, Outpatient Care Centers and Offices of other Health Practitioners.*

Certified Medical Assistant

National Salary Range \$26,000-\$49,000

216 Employers in the region compete for talent.

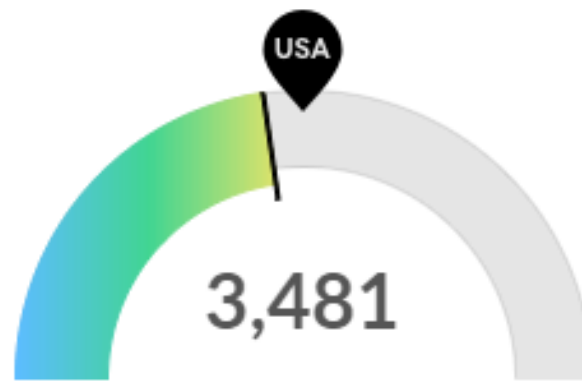
Currently there are 3,481 jobs.

The median salary is \$41,293

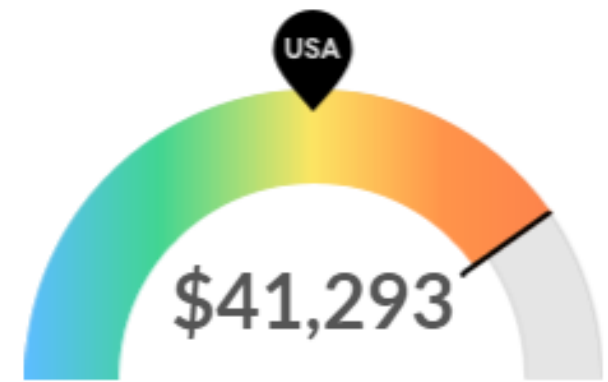


216 Employers Competing

Average Hiring Competition Over a Thin Supply of Regional Talent



Supply (Jobs)



Compensation

Certified Medical Assistant

Do I need to go to college?

| | |
|--------------|-------------------------------------|
| <i>yes</i> | <input type="checkbox"/> |
| <i>no</i> | <input type="checkbox"/> |
| <i>maybe</i> | <input checked="" type="checkbox"/> |

To become a **Certified Medical Assistant***, you will need a **high school diploma** or equivalent. You can become certified as a medical office assistant with the **Certified Medical Administrative Assistant** certification. Many go to college to get an **Associate's Degree** to be more competitive in their field.

Note: "Medical Assistant" is not a title that is licensed in NYS. The Certification does **not afford additional privileges to perform extra tasks in New York State because they are still unlicensed persons.*

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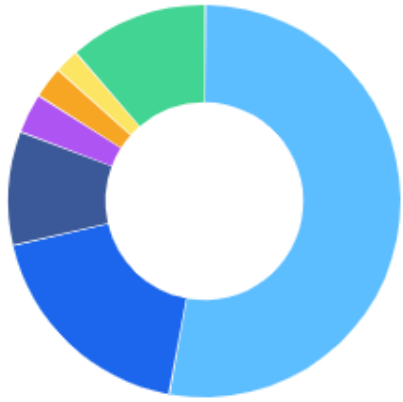
Magen Mullaney
Family Nurse Practitioner
Nurse Practitioner
Axis Medical, PLLC



Where are the Jobs?

Family Nurse Practitioner, Nurse Practitioner

Most Jobs are Found in the Offices of Physicians Industry Sector



| Industry | % of Occupation in Industry (2020) |
|--|------------------------------------|
| Offices of Physicians | 52.8% |
| General Medical and Surgical Hospitals | 18.5% |
| Outpatient Care Centers | 9.4% |
| Offices of Other Health Practitioners | 3.3% |
| Education and Hospitals (Local Government) | 2.6% |
| Home Health Care Services | 2.0% |
| Other | 11.4% |

You can see from the research, that most jobs are found in the *Offices of Physicians*. As FNP and Certified Medical Assistant's work is closely linked, you can see from the graphs that the percentage of workers are similar in *General Medical and Surgical Hospitals, Outpatient Care Centers and Offices of other Health Practitioners*.

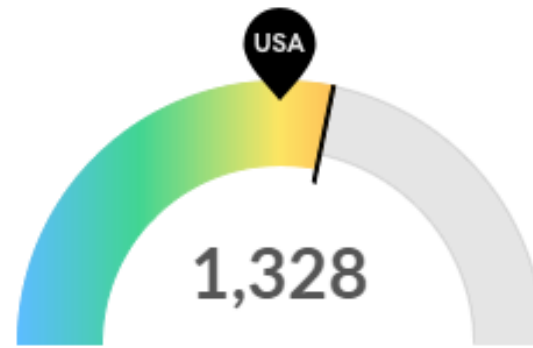
Family Nurse Practitioner, Nurse Practitioner
National Salary Range \$81,000-\$152,000

**188 Employers in the region compete for talent.
Currently there are 1,328 jobs.
The median salary is \$129,631.**

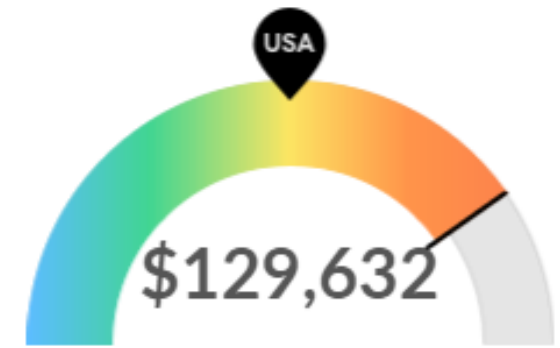


188 Employers Competing

Aggressive Hiring Competition Over a Deep Supply of Regional Talent



Supply (Jobs)



Compensation

Family Nurse Practitioner, Nurse Practitioner

Do I need to go to college?



Most **FNP's** first earn a **Bachelor's Degree** in Nursing, then take and pass the NCLEX-RN to become a **Licensed RN**. Once this is completed a **Master's Degree (MSN)** is necessary to land a job as a **FNP**.

The logo for Dutchess Community College is positioned on the right side of the slide. It features the word "DUTCHESS" in a large, blue, serif font, with a thin blue horizontal line underneath it. Below the line, the words "COMMUNITY COLLEGE" are written in a smaller, blue, serif font. The entire logo is set against a white circular background that has a grey border.

DUTCHESS
COMMUNITY COLLEGE

Laraine Kautz

Workforce Development Liaison

Dutchess Community College

Education & Training Options

DUTCHESS
COMMUNITY COLLEGE

There are a variety of programs available that will lead you to a career in healthcare. [CollegeBoard.org](https://collegeboard.org) can help you sort through some options based on your preferences (geographic, delivery method, speed, cost etc.) At Dutchess Community college you can earn your Clinical Medical Assistant Certification or begin your nursing career with the following programs:

Certified Clinical Medical Assistant

Medical Assistant with Clinical Externship through CareerStep at DCC (Credit Free Program)

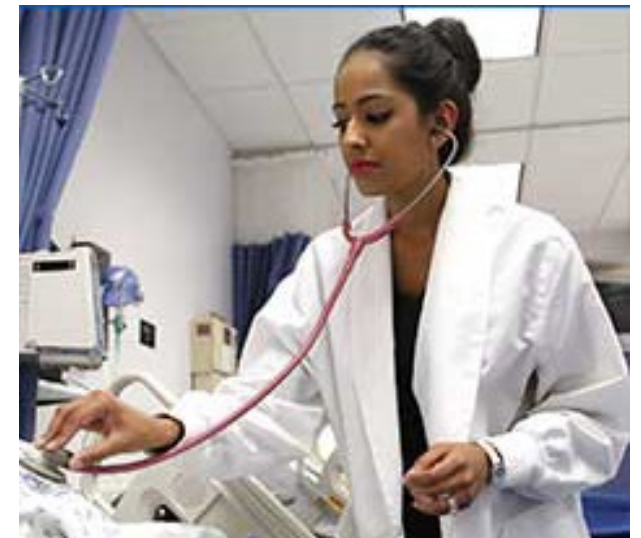
Length of time: 510 Hours (self-paced 4 to 12 months)

Nurse Practitioner

Nursing A.A.S. (64 Credits)

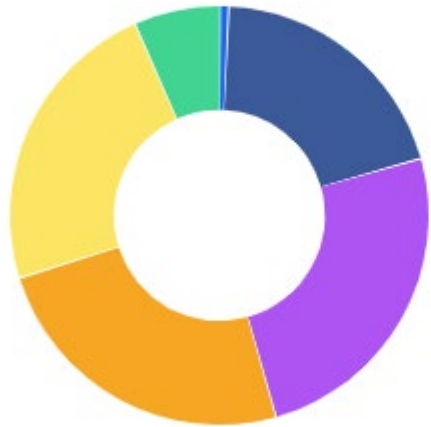
Length of time: 2-3 years.

Transfer to B.S.N. program



Family Nurse Practitioner, Nurse Practitioner

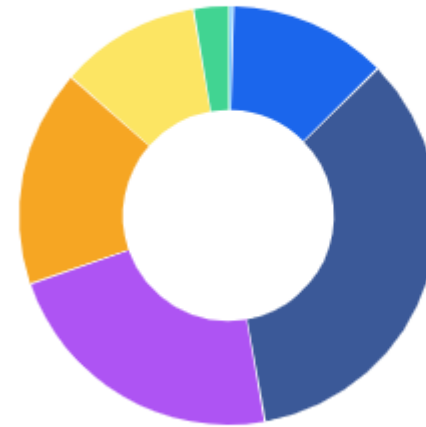
Occupation Age Breakdown



| | | % of Jobs |
|---|-------|-----------|
| ● | 14-18 | 0.0% |
| ● | 19-24 | 0.6% |
| ● | 25-34 | 19.9% |
| ● | 35-44 | 25.0% |
| ● | 45-54 | 24.5% |
| ● | 55-64 | 23.2% |
| ● | 65+ | 6.7% |

Certified Medical Assistant

Occupation Age Breakdown



| | | % of Jobs |
|---|-------|-----------|
| ● | 14-18 | 0.3% |
| ● | 19-24 | 12.2% |
| ● | 25-34 | 34.6% |
| ● | 35-44 | 22.5% |
| ● | 45-54 | 16.8% |
| ● | 55-64 | 10.8% |
| ● | 65+ | 2.8% |

You can see the age progression here. As nurse practitioners gain education and experience- more enter the field. There are very few NP's under the age of 24. The Medical Office Assistant career could be a stepping-stone on the Nursing Career Path- to gain experience in the field as well as to earn an income while learning.

What Skills Do I Need?

You can see that the top common skills for both professions include communication skills and customer services skills. These skills can be acquired now in an internship or a part-time job.

TOP COMMON SKILLS

Nurse Practitioner

Communications
Communications (Profiles)

Management
Management (Profiles)

Spanish Language
Spanish Language (Profiles)

Compassion
Compassion (Profiles)

Computer Literacy
Computer Literacy (Profiles)

Detail Oriented
Detail Oriented (Profiles)

Interpersonal Communications
Interpersonal Communications (Profiles)

Research
Research (Profiles)

Multilingualism
Multilingualism (Profiles)

Leadership
Leadership (Profiles)

0

Certified Medical Assistant

Communications
Communications (Profiles)

Customer Service
Customer Service (Profiles)

Clerical Works
Clerical Works (Profiles)

Scheduling
Scheduling (Profiles)

Detail Oriented
Detail Oriented (Profiles)

Management
Management (Profiles)

Coordinating
Coordinating (Profiles)

Computer Literacy
Computer Literacy (Profiles)

Basic Math
Basic Math (Profiles)

Operations
Operations (Profiles)

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TUNE IN



3rd
Wednesday

When to tune in?

- Each month will include guest speakers from Health Care fields. Professionals will share about their experiences and answer the most frequently asked questions collected from the survey.
- There will be time for a Question & Answer at the end of each session.
- Mark your calendar! Every 3rd Wednesday of the month from 12:30-1:15 PM.



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PLLC

Thank you!